

ENERGY, MANUFACTURING, AND RAIL



RAIL DELIVERS JOBS

FRIDAY, JUNE 6, 2014

UNION LEAGUE CLUB • CHICAGO, ILLINOIS

DRIVERS OF OUR ECONOMY

A VERY SPECIAL THANK YOU



MARY ELISABETH PITZ

Founder of The Rail Summit

To our Chairmen, Sponsors, Speakers, Panelists, and Guests,

Thank you for participating in The Rail Summit 2014. With the unparalleled economic opportunities emerging from the energy surge, especially for Short Line and Regional Railroads, we chose the theme, Energy, Manufacturing, and Rail in the Global marketplace for this year's Summit.

Goals

The Rail Summit's goals are three-fold: to provide a forum where business ventures are initiated, to promote greater collaborative cooperation, and to help educate business leaders and elected officials on the economic importance of the railroads, specifically Short Line and Regional Railroads. At The Rail Summit 2013, more than \$300,000,000 in deals were initiated and are still in development.

At The Rail Summit 2014, some of the country's best experts will present and discuss important information, share their observations, and highlight industry trends and growth potential as it relates to energy, manufacturing, and rail. The morning panel will focus on the link between transportation infrastructure and expanding global trade. The afternoon panel will describe the challenges and opportunities holding companies of Short Line Railroads see as profitable areas for development. The four breakout sessions will highlight the surge in energy, new technologies, and the effective implementation of planning.

Union League Club

We have chosen the Union League Club of Chicago as the venue because of its long, illustrious relationship with the railroad sector. One railway group has been continuously meeting at the Club since 1897.

Located on the fifth floor, is a beautiful bronze bell from locomotive 145 given to the Club's Railway Supply Group on October 20, 1944 by the Alton Railroad Company. Its cradle and yolk are in Alton red. The bell is engraved with the names of the past presidents of the Railway Supply Committee dating back to 1933 as a visual reminder of the Club's association with rail. And yes, it still rings loud and clear.

In recent times, Railway Age's prestigious "Railroader of the Year" Dinner is held in the main dining room of the Club in late winter each year attracting more than 350 rail industry executives from all over the county. Today, the Club has four active committees for logistics/transportation which all are linked to rail. These are some of the key reasons why we have chosen the Club.

Thank you for your valued participation in The Rail Summit 2014. We begin today's program with the Pledge of Allegiance in keeping with the long-standing tradition of the Union League Club and to re-enforce the commitment we have to helping our country and our economy.

Respectfully submitted,

Mary Elisabeth Pitz



HONORARY CO-CHAIRMEN



GOVERNOR SAM BROWNBACK STATE OF KANSAS KANSAS.GOV

At the start of his public service career in the late 1980's, Governor Brownback took on the serious farming issues which the Heartland was facing. He was the youngest Secretary of Agriculture in the history of Kansas. At that time, farmers were struggling. He became deeply involved in re-opening the lucrative U.S. beef trade to Asian countries and in promoting new uses for agricultural commodities. In 1994, he was elected to the U.S. House of Representatives. Two years later, he was elected to the U.S. Senate seat which Senator Bob Dole once held. Brownback served in the U.S. Senate until 2011 when he was sworn in as Governor of Kansas.

Kansas was the 34th state to enter the Union on January 29, 1861. They chose for their state motto "Ad Astra Per Aspera"; the Latin translation is "To the stars through difficulty".



VICTOR SMITH SECRETARY OF COMMERCE, STATE OF INDIANA IEDC.IN.GOV

As Indiana's Secretary of Commerce, Smith is a member of Governor Mike Pence's cabinet and leads the state's domestic and international economic development agenda which is committed to increasing jobs and developing business in the state of Indiana. His January 2013 appointment as Secretary of Commerce follows a 17-year career of operations, sales, and executive positions, including chief executive officer of a precision manufacturing company with locations in the United States, the United Kingdom, and Asia.

"Pathways of Tomorrow"

Secretary Smith will speak about the opportunities that are tied to rail and rail-related businesses focusing on Indiana. He also will describe Indiana's programs that support business. Indiana is emerging as a global epicenter for business as a direct result of recent developments. The state's new intermodal rail solution to and from Asia is having an enormous, positive impact on the region because it reduces transport time by up to six days each way. By providing better connections at lower costs, Indiana is saving companies millions of dollars in drayage and detention costs.

As a regional leader, Indiana is collaborating with its neighbors to improve the economy. Currently, in Southeastern Indiana, the \$2.3 billion Ohio River bridge partnership between Indiana and Kentucky is one of the largest transportation projects in the nation. The Louisville and Indiana Railroad, one of Anacostia's railroads, is also participating in this venture. Ranked number one in the nation for regulatory freedom, Indiana is paving the way for considerable future growth.

Secretary Smith explains:

"It's an incredibly exciting time to be on the cutting edge of bringing enhanced connectivity and quality of life to a new generation. Indiana is establishing itself as a state that works for bringing together the resources and leadership to transform these growth opportunities into the delivery pathways of tomorrow."

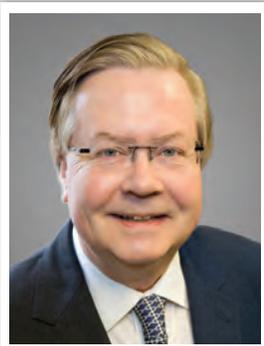
PROGRAM - FRIDAY, JUNE 6, 2014

7:30 AM	Registration
7:45	Breakfast
8:15	Welcome - Mary Elisabeth Pitz , Founder, The Rail Summit, CEO, MEP&A
8:30	Introduction of Keynote Speaker John Vickerman Paul Fisher , Vice Chairman, Board of Directors, CenterPoint Properties Trust Chairman, Supply Chain Innovation Network of Chicago (SINC)
8:35	Keynote Speaker John Vickerman , CEO, Vickerman & Associates
9:05	Introduction of Keynote Speaker Graham Brisben Taylor Robinson , President, PLG Consulting
9:10	Keynote Speaker Graham Brisben , CEO, PLG Consulting, CEO, Vectora Transportation
10:00	Break
10:15	“Enhancing Transportation Capacity To Expand Trade” Moderator Paul Fisher , Chairman, SINC, Vice Chairman, Board of Directors, CenterPoint Properties Trust, Christopher Aadnesen , Vice Chairman, GREX®, Randall Blankenhorn , Executive Director, CMAP, Robert Nathan , Co-Founder & CEO, Load Delivered
10:15	BREAKOUT SESSIONS I 1. “Delivering Logistics For The Future, Indiana’s Journey”, Room 700 David Holt , V.P. Conexus, Indraneel Kumar , Regional Planner, PCRD 2. “Why Shale Gas Will Drive A US Manufacturing Revolution”, Room 710 Taylor Robinson , President, PLG Consulting
11:00	Break for Networking
11:15	BREAKOUT SESSIONS II 3. “Moving Into A New Generation of Railroad Problem Solving”, Room 700 Greg Grissom , V.P. Engineering, Georgetown Rail Equipment Company, GREX® 4. “Capitalizing on the Energy Surge”, Room 710 Marci Duro , Executive Director, IVAC, and Panel of IVAC Company Owners and CEOs
12:10 PM	Lunch
12:30	DIOLKOS AWARD PRESENTATION to Brad Skinner , Chairman, OmniTRAX Mary Elisabeth Pitz , Founder, The Rail Summit, CEO, MEP&A
12:35	Introduction of FRA Administrator Joseph C. Szabo Mary Elisabeth Pitz , Founder, The Rail Summit, CEO, MEP&A
12:40	Joseph C Szabo , Administrator, Federal Rail Administration Presents The Rail Provision of The Grow America Act
1:10	Introduction of Victor Smith Don Babcock , Director, Economic Development, NIPSCO
1:15	Keynote Speaker Victor Smith , Secretary of Commerce, State of Indiana
1:45	“Short Lines Railroads Drive Our Economy” Moderator, Mary Elisabeth Pitz , Founder, The Rail Summit, CEO, MEP&A Bruce Lieberman , a Principal Owner & Chief Financial Officer, Anacostia Rail Holdings Kevin Shuba , CEO, OmniTRAX
2:50	Introduction of Keynote Speaker Brad Skinner Christopher Aadnesen , Executive Chairman, GREX®
2:55	Keynote Speaker Brad Skinner , Chairman, OmniTRAX, “Energy Independence, The Rebirth of the American Dream”
3:30	Adjournment



THE DIOLKOS AWARD

2014 HONOREE BRAD SKINNER



The Rail Summit Diolkos Award recognizes an individual whose outstanding leadership, vision, and actions have consistently realized the economic importance of rail.

Brad Skinner, Chairman of OmniTRAX, a division of the Broe Group, is being honored with the 2014 Diolkos award for his inspiring leadership, clear vision, and decisive actions. In the ever-changing world of logistics, Skinner has continually increased the profitability of railroads and rail-related businesses throughout North America.

The following two examples of his leadership demonstrate his outstanding leadership. At Southern Pacific Domestic, he doubled the revenues and contribution of the intermodal division of Southern Pacific Domestic in a two year time frame. In Mexico at TMM/TFM, he was instrumental in the design, creation, and privatization of Mexico's primary rail connection which has become one of the most modern rail systems in North America. Whether he was at Schneider National, American President Domestic, Southern Pacific, Fritz Companies, TMM/TFM, or Transtrade Inc., Skinner successfully executed his responsibilities.

Upon first learning of The Rail Summit, Skinner understood it to be an excellent forum for productive interactions between business and community leaders as well as for initiating deals between new partners spanning different sectors which are linked to rail. His Keynote Speech at The Rail Summit 2013 produced dozens of emails and calls that testified to the power of his inspiring message and call to action. His speech birthed hope and prompted practical implementations. Understanding the importance of the energy surge for rail and our economy, he has been a staunch supporter for The Rail Summit 2014.

THE WORLD'S FIRST SHORT LINE

The award is named Diolkos because of the Diolkos wagonway that dates back to 600 B.C.

Considered to be the ancestor of the railway, the 6 km to 8.5 km wagonway was used to transport boats over the Isthmus of Corinth. Men and animals pulled wheeled vehicles along limestone grooves, the original tracks. Its main purpose was the transfer of goods. During periods of war, it was used effectively for naval campaigns. The Corinthian "short cut" helped ancient sailors avoid having to navigate the dangerous waters of the Peloponnese peninsula.

This wagonway, the original Short Line, was used for more than 600 years, until 100 A.D. It took mankind nearly two more millennia for the transcontinental railroad to be developed and birth the world's most powerful economy. The transcontinental railroad became the game changer for the U.S. in the 19th century. More than ever before, railroads are thriving today. The economic impact, efficiency, and profitability of Short Line and Regional Railroads continue to increase significantly year after year.



KEYNOTE SPEAKERS



Joseph C. Szabo

Administrator, Federal Railroad Administration, DOT.Gov

Administrator Szabo will present the Rail Provision of the Grow America Act.

Joseph C. Szabo is the twelfth Administrator of the Federal Railroad Administration (FRA) and the first to come from the ranks of rail workers. Nominated March 20, 2009, and confirmed by the United States Senate on April 29, 2009, Szabo is a fifth generation railroader who was Vice President of the Illinois AFL-CIO.

As Administrator, he leads a staff of more than 900 professionals located in Washington, D.C. and at field offices across the United States who develop and enforce safety regulations, manage financial assistance programs, and oversee research and technology development programs. Their mission is to enable the safe, reliable, and efficient movement of people and goods for a strong America, now and in the future. His prestigious career of public service is well-known in Illinois. From serving as Mayor of Riverdale, Illinois to chairing the Governor's Freight Rail Sub-Committee, he has demonstrated his lifetime commitment to public service.



John Vickerman, CEO, Vickerman & Associates, LLC

VickermanAssociates.com

“Emerging Trade and Intermodal Growth Opportunities for the U.S. Midwest”

A principal architect, civil engineer, port and intermodal master planner and designer, Vickerman's unparalleled industry knowledge and expertise in strategic master port and intermodal planning and design are in demand. Ports and intermodal terminals are critical nodes in our global transportation and supply chain system. Vickerman, who has significant national and international transportation and logistics experience, will highlight the emerging opportunities for our region.

Vickerman & Associates, LLC specializes in the planning and design of port, intermodal, and freight logistics facilities. They forecast and prepare for future market and technological changes. Vickerman's maritime and intermodal practice develops solutions to the operational, planning, and design issues confronting the marine and intermodal transportation industry. His strategic master planning and design projects include 67 of North America's 90 deep-water, general cargo ports and numerous ports in Asia, Europe, Great Britain, and Australia.



Graham Brisben, CEO, PLG Consulting & Vectora Transportation, LLC

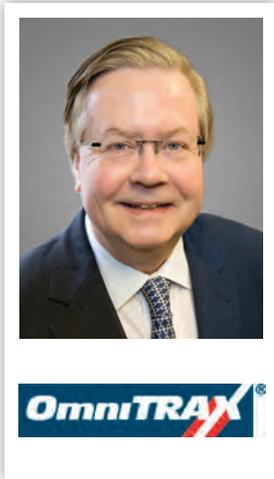
PLGConsulting.com, VectoraTransportation.com

“Shale Development: The Evolving Transportation Impacts”

Brisben, CEO and Founder of PLG Consulting, formed in 2001, provides consulting and management services in logistics, engineering, and the supply chain. His previous experiences in the logistic sector led him to realize the market need for objective, expert consulting services for shippers, transportation companies, financial firms, government entities, and other stakeholders in logistics. PLG's oil and gas practice is deeply involved in shale development logistics including the major transformative aspects of hydraulic fracturing, proppant logistics, and crude by rail.

In 2008, Brisben established Vectora Transportation, LLC. By 2013, Vectora made the Inc 500/5000 list of America's fastest growing private companies. The company is an asset based, multi-modal, third-party logistics provider specializing in the handling and transportation of bulk commodities, breakbulk, and dimensional cargo. They also serve the oilfield services business by providing multi-modal proppant (frac sand and ceramics) logistics.

KEYNOTE SPEAKERS



Brad Skinner
Chairman, OmniTRAX

OmniTRAX.com

“Energy Independence, The Rebirth of the American Dream”

Skinner, Chairman of OmniTRAX, serves as the strategic advisor and change agent for the ownership and management team of OmniTRAX, a division of the Broe Group, headquartered in Denver, Colorado. OmniTRAX is a rapidly growing rail ownership and rail management enterprise with railroad, transloading, and port properties throughout the United States and Canada. He has successfully managed Class One and Short Line Railroads, truckload trucking companies, ports, plus domestic and international logistics providers. He has held significant management positions with Schneider National, American President Domestic, Southern Pacific, Fritz Companies, TMM/TFM, and at Transtrade Inc. Skinner’s in-depth expertise based on solid accomplishments has made him an international business leader with a keen vision and a firm grasp of the practical.

In addition to the OmniTRAX Broe Group, Skinner serves as a Senior Strategy Advisor for the Office of the Chairman and CEO of the Greenbrier Companies in Lake Oswego, Oregon. He is a member of the Board of Directors of the Westway Group which is a U.S. chemical terminal company based in New Orleans, Louisiana. The Westway Group is principally owned by the EQT Companies of Stockholm, Sweden.

“ENHANCING INFRASTRUCTURE TO ENSURE GROWTH”



Moderator Paul Fisher
Chairman, Supply Chain Innovation Network of Chicago (SINC)
Vice Chairman, Board of Directors, CenterPoint Properties Trust

SupplyChainChicago.com

Launched in December 2013, the Supply Chain Innovation Network of Chicago (SINC) is an innovative, business-led organization committed to strengthening the Chicago region’s supply chain through policy development and advocacy.

Paul Fisher

Chairman, SINC, Vice Chairman, Board of Directors, CenterPoint Properties Trust

Fisher is the Vice Chairman of the Board of Directors of CenterPoint Properties and a member of the Asset Allocation Committee of CPP which he founded and served as CEO until he retired in 2013. The Chicago-based company is the nation’s leading developer, investor, and manager of supply chain industrial assets and related rail, road, and port infrastructure. Publicly traded from 1993 (NYSE: CNT) to 2006, it was privatized by CalEast Global Logistics, LLC, a joint venture between the California Public Employees’ Retirement System (CalPERS) and GI Partners, a Menlo Park, California private investment firm.

As a founder and the Chair of SINC, Fisher is also a member of the Strategy Team for Transportation and Logistics for World Business Chicago. He is currently a member of the Freight Advisory Task Force for the Chicago Metropolitan Agency for Planning (CMAP) and has served on the CMAP Regional Tax Policy Task Force. In addition, he is on the Business Advisory Committee for the Northwestern Transportation Center, an interdisciplinary education and research institution dedicated to improvement of the movement of goods and materials.



PANEL: “ENHANCING INFRASTRUCTURE TO ENSURE GROWTH”



Christopher Aadnesen

Executive Chairman, GREX®, GeorgetownRail.com

Aadnesen, Executive Chairman, Georgetown Rail Equipment Company (GREX®), has more than 40 years of national and international experience in the railroad industry. Class Ones, Regional and Short Line Railroads are prominently featured in his portfolio. Previously, he was President and CEO of Alaska Railroad Corporation. Some of his international positions were as CEO, Managing Director, and Chairman of Management of the Board of Estonian Railways in Estonia and Executive Vice President and COO for Transportacion Ferroviaria Mexicana (TFM) in Mexico City and Monterrey, Mexico. Early in his career, he spent 24 years with the Union Pacific Railroad.



Randall S. Blankenhorn

Executive Director, Chicago Metropolitan Agency for Planning (CMAP), CMAP.Illinois.Gov

Since 2006, Blankenhorn has served as Executive Director of CMAP, which is dedicated to strengthening the region’s communities and ensuring economic prosperity. Under his leadership, CMAP developed and is guiding the implementation of GO TO 2040, metropolitan Chicago’s first comprehensive regional plan in more than 100 years. He and the CMAP staff work closely with seven counties, 284 municipalities, and scores of stakeholder groups to implement the plan’s strategies for aligning public policies and investments. Previously, he was Bureau Chief of Urban Program Planning for the Illinois Department of Transportation (IDOT), coordinating activities of the 14 metropolitan planning organizations across Illinois.



Robert Nathan

Co-founder & CEO, Load Delivered Logistics, LoadDelivered.com

In 2008, at age 25, Nathan co-founded Load Delivered Logistics, a technology-enabled third-party logistics (3PL) provider. By 2013, he and his team had achieved 1266% revenue growth. This landed his company on the Inc. 500 list of the fastest-growing private companies in the U.S. for two consecutive years. Load Delivered Logistics also was listed as one of Food Logistics’ Top 100 3PL and Cold Storage Providers. Two of its proprietary technologies, LoadFinder and LoadDex, have systematically changed the way business is done by improving 3PL/carrier communication, optimizing the carrier procurement process, and using data technology for more accurate pricing.

“SHORT LINE RAILROADS DRIVE OUR ECONOMY”



Moderator Mary Elisabeth Pitz

Founder, The Rail Summit, CEO, MEP&A, MEP-Associates.com

An award-winning Public Relations and Communications expert with a focus on economic development, Mary Elisabeth Pitz conceived of hosting The Rail Summit back in 2010. Pitz understood that many business leaders and elected officials did not understand the economic importance of rail or its impact and effect on the Midwest region’s and the Nation’s economy. She also realized that The Rail Summit offers a unique forum where business ventures are initiated by Summit sponsors and participants who might otherwise not have had an opportunity to meet outside of the event. The first Rail Summit was held in 2011 to wide acclaim. Last year’s The Rail Summit 2013 resulted in more than \$300 million worth of business ventures being initiated.

Responsible for Logistics and Indiana, as a core team member of the first O.E.C.D. Tri-State Territorial Review in the U.S. presented in 2012, Pitz also serves on the Northwest Indiana Regional Planning Commission (NIRPC) Committee for Railroads. She is Founder and CEO of MEP&A, a firm whose focus is foreign and domestic economic development in the Greater Midwest.



PANEL: “SHORT LINE RAILROADS DRIVE OUR ECONOMY”



Bruce Lieberman

Principal Owner & Chief Financial Officer, Anacostia Rail Holdings, Anacostia.com

Lieberman, a principal owner and Chief Financial Officer of Anacostia Rail Holdings (ARH), is the non-executive Chairman of New York & Atlantic Railway and a member of all Anacostia boards. For years, he has actively supported the Short Line and Regional Railroad sector. He is a member of the Policy and Advocacy Management Committee of the Association of Railroads (AAR), has served as President of the Railroads of New York, and as Chairman of the Finance and Administration Committee of the American Short Line and Regional Railroad Association (ASLRRRA).

ARH owns and operates five freight railroads, a contract switching company, and an equipment company. While each has unique characteristics, they all operate in complex environments. Because of their locations, Anacostia is deeply committed to safe practices and dedicated to working with an array of public and private stakeholders.

At the 2014 ASLRRRA Convention, Anacostia swept the coveted safety awards. Pacific Harbor Line (PHL) and its parent company ARH received five top safety awards. PHL received the coveted Jake Award with Distinction that is presented to Short Line Railroads that have operated without an employee injury in 2013. PHL received the prestigious President’s Award for posting the most hours of injury-free operation among the 545 smaller railroads in the U.S. and also earned a second President’s Award for maintaining the best safety rate among railroads with 250,000 to 500,000 man-hours worked.

Anacostia also won the Safety Person of the Year Award which recognized Ozzie Espana at PHL for his role and involvement in helping employees to work safely. Espana has been instrumental in leading PHL’s new “Peer to Peer” program where union leadership actively promotes safety, resolves safety-related issues, and solicits feedback from the workforce. In his 11 years with PHL, Espana has never been injured.

Because of his effectiveness in motivating employees at all levels to raise their personal and railroad safety standards, Tom Leopold was selected as Safety Professional of the Year. Leopold has headed the development of comprehensive Safety Action Plans for Anacostia’s railroads, led the creation of Anacostia’s Behavior Based Safety Process “ACE”, and fostered accountability. In 2013, Anacostia railroads achieved their lowest injury rate, a 68% improvement since 2004.

The following recaps their railroads and companies:

Chicago South Shore & South Bend Railroad operates on track in Northern Indiana and Illinois.
Louisville & Indiana Railroad owns and operates 107 miles of core track in Central Indiana and Kentucky.
New York & Atlantic Railway operates on 269 route miles located in New York City and Long Island.
Northern Lines Railway operates on track located in Central Minnesota.
Pacific Harbor Line operates on and maintains port tracks in Long Beach and Los Angeles.
Gulf Coast Switching operates a specialized yard in Texas.



Kevin Shuba

CEO, OmniTRAX, OmniTRAX.com

Shuba, CEO of OmniTRAX, joined OmniTRAX in 2013. Previously, he held senior management positions for more than 15 years at Brambles/CHEP. Most recently, he was a Group Senior Vice President and Business Development Officer for Brambles Limited, which is a logistics services company listed at more than five billion dollars. As a corporate officer and member of the executive leadership team, he was responsible for business and customer development. His expansion of the CHEP container business in the automotive, petrochemical, and food sectors increased profits considerably and earned him the reputation of a successful profitability leader. From the start of his career at CHEP, he held various leadership positions including Group President, CHEP Americans, and President, CHEP USA. Prior to CHEP, Shuba held senior sales and management positions at Baxter Healthcare Corporation.

OmniTRAX, an affiliate of The Broe Group, is one of North America’s largest private railroad and transportation services companies. The company’s core capabilities range from providing management services to railroad and port services and from intermodal to industrial switching operations. The management team, comprised of business and transportation professionals with decades of experience in developing measurable value for customers, provides rail, intermodal, port and site selection services for multiple industries. OmniTRAX buys and manages transportation-related assets; their managed affiliates own and operate ports.

A. ROOM 700 – Indiana’s Journey



David Holt, V.P., Conexus, ConexusIndiana.com

“Delivering Logistics for the Future, Indiana’s Journey”

Holt drives Indiana’s logistics agenda. He developed, recruited, and led the formation of the Conexus Indiana Logistics Council Executive Committee, a forum of prominent logistics executives, throughout the state of Indiana. Under his guidance and leadership, Holt developed Phase I: A Plan for Indiana’s Logistics Future. This program ensures that what is necessary for Indiana’s transportation network is in place so that companies can grow their business providing high-paying jobs for Hoosiers as well as continuing to create an attractive business environment for corporations to locate in Indiana.

Conexus Indiana is an initiating organization capitalizing on emerging opportunities in manufacturing and logistics that account for more than one-third of Indiana’s economy and a quarter of its jobs. Conexus drives the Regional Logistics Councils and formulates public policies for tax credits for logistics and infrastructure investments. While implementing many of the strategies and tactics for Phase I, Conexus is completing the planning for Phase II. Phase II includes specific strategies and tactics for long-term needs of the industry and recommendations on the financing of Indiana’s public infrastructure system at the Federal and State levels.



Indraneel Kumar, M.S., Regional Planner

Purdue Center for Regional Development (PCR D), PCR D.Purdue.edu

“Exploring Geographic Patterns of Transportation & Logistic Clusters in the U.S.”

Kumar is a Regional Planner - GIS and Spatial Analytics at PCR D and a Ph.D candidate in transportation engineering at Purdue University. He has worked as a planner in India and in the USA for 14 years on large surface transportation projects including comprehensive urban and regional plans. Currently, he focuses on regional economic development and has specific interest in spatial analytics and developing spatial decision support systems for regional planning.

Founded in 2005, PCR D pioneers new ideas and strategies that contribute to regional collaboration, innovation, prosperity, and investments that build on the competitive assets of regions.

B. ROOM 710 – Shale Revolution



Taylor Robinson, President, PLG Consulting, PLGConsulting.com

“Why Shale Gas Will Drive a U.S. Manufacturing Revolution”

Robinson has been President of PLG Consulting since 2012. For more than 25 years, he has led global supply chain organizations in a broad range of industries. His in-depth experience in the transportation sector began as a Strategic Sourcing Manager at Honda of America Mfg. Inc. for 10 years. At AlliedSignal/Honeywell, he directed large global teams through transformational strategies. Following his aerospace experience, Taylor became the Chief Procurement Officer at HJ Heinz where his accountability included global materials sourcing and implementing global business management processes. He has served as Executive Vice President of Supply Chain at Watts Water Technologies and as Vice President of Supply Chain and Production for Northern Power Systems, a start-up wind turbine manufacturer. Taylor’s Supply Chain comprehensive, hands-on expertise landed him at the helm of PLG Consulting.

Founded in 2001, PLG Consulting is a boutique consulting firm that provides strategic consulting services in Logistics, Engineering, and Supply Chain. PLG has been supporting the energy and petrochemical industries since its inception. During the past three years, PLG has become widely recognized as the premier shale oil and gas supply chain consultant. In the energy sector, their in-depth expertise is in oil, gas, wind, coal and petcoke, as well as renewable fuels.

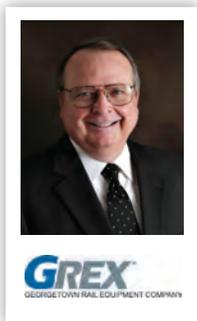
They help clients develop and implement efficient and cost-effective solutions that are integrated with and support each client’s business objectives by providing a strategic perspective, deep analytical capability, and delivering an hands-on approach to each client. Their client roster covers a wide variety of industries including energy, bulk commodities, manufacturing, and private equity.



BREAKOUT SESSION II

A. ROOM 700 – Innovative Engineering Solutions

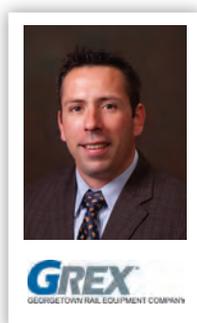
Introduced and Moderated by Chris Aadnesen followed by Greg Grissom's presentation.



Christopher Aadnesen, Executive Chairman

GREX® - Georgetown Rail Equipment Co., GeorgetownRail.com

Aadnesen has more than 40 years of national and international experience in the railroad industry. Class Ones, Regional and Short Line Railroads are prominently featured in his portfolio. Prior to accepting the position of Executive Chairman at Georgetown Rail Equipment Company (GREX®), Aadnesen was President and CEO of Alaska Railroad Corporation and concurrently was the Vice Chairman of GREX®'s Board. Before that, he was Chairman of the GREX® Board and a Vice President at National Freight Rail Services for HNTB Corporation. His illustrious career includes CEO of Estonian Railways and Executive Vice President and COO of Transportacion Ferroviaria Mexicana (TFM). Earlier, he spent nearly 24 years with Union Pacific Railroad.



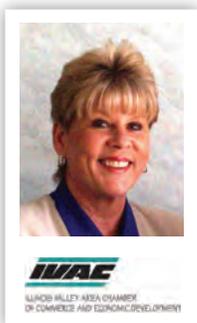
Gregory T. Grissom, P.E., Vice President - Engineering, GREX®

“Moving Into A New Generation of Railroad Problem Solving”

In 2013, Grissom was named one of Progressive Railroading's “rising stars”. He was recognized as one of 20 top performers in the country under 40 years of age because of his notable contributions to the rail industry. With more than 15 years of experience in railroad design, technology applications, and railway engineering research, it is logical that his responsibilities at GREX® are to oversee all technical product engineering and Research and Development including GREX®'s proprietary track inspection systems. As an active participant in American Railway Engineering and Maintenance Association (AREMA), he chairs AREMA Committee 30 and Ties. Grissom is a licensed professional engineer in four states: Illinois, New Jersey, Texas, and Wisconsin.

Privately held Georgetown Rail Equipment Company (with branded logo, GREX®, pronounced “G” “Rex”) has a successful history of creating cutting-edge technology solutions for the railroad sector. The successes of Aurora®, launched in 2003, quickly lead to the development of BallastSaver®, a LIDAR (light detection and ranging) based ballast inspection system, and a further influx of R&D investment related to inspection technologies with synergies to the core business.

B. ROOM 710 – Realizing Opportunities



Marci Duro, Executive Director & CEO

Illinois Valley Area Economic Development (IVAC), Moderator IVAC Panel, IVACED.org

“Capitalizing on the Energy Surge”

As Executive Director and CEO, Duro is dedicated to increasing IVAC's footprint in Central Illinois. Her extensive business background including in-depth corporate and entrepreneurial experiences provide the practical understanding necessary to realize the emerging energy opportunities. The Illinois Valley's natural resources are prompting dynamic economic developments. Currently, 23 municipalities in four Illinois counties (Bureau, LaSalle, Marshall, and Putnam) are contributing members to IVAC, a not-for-profit organization committed to the economic development of the Illinois Valley Region.

IVAC's rich natural resources are benefiting from the energy surge which is re-vitalizing the economy. Four of the five Illinois sand mines are located here including the largest sand mine in the country which is the reason Illinois is ranked as number two in the production of silica sand. An additional three mines are in the process of being approved. Illinois is also ranked number one in ethanol produced by corn. IVAC's extensive farm acreage identifies the Illinois Valley as a player in this sector.

Whether shipped by train, barge, and truck, IVAC excels in its comprehensive logistics assets. Class Ones, Regional and Short Line Railroads all run throughout the region servicing companies, major intermodal hubs, and terminals. More than 600 sq. miles along the Illinois River supported by two major interstates, I-80 and I-39, provide the region with an excellent logistic network.



THANK YOU TO OUR VALUED SPONSORS:



ENERGY, MANUFACTURING, AND RAIL
DRIVERS OF OUR ECONOMY